## WEST ADELAIDE FOOTBALL CLUB

## **STRATEGIC PLAN 2024 - 2027**

FOUNDATION	KEY FORFORMANCE AREAS	
Our Purpose	Work Packages / Objectives	Key Perfor
	FOOTBALL	
	Setting High Standards	Ranked top 3 of
We are dedicated to the unity, pride and exhilaration our		
community will enjoy from experiencing inspiring, entertaining	Clear and concise Communication	League-finals within 3 years
football and social connection	Consistent Levels of Professionalism	Womens-Consiste
	consistent Levels of Professionalism	womens-consiste
Vision	Constantly creating new innovations	Senior Squad is made u
	FINANCIAL SUSTAINABILITY	
To be the most admired SANFL FootballClub, respected for its	Quality of Reporting and Systems	2024 delivery break even p
quality football environment and community impact, underpinned	Licensed Club Performance	
by devotion to our core values	Cost Control / supplier Relationships	Licensed club m
Delination	Football Club Revenue Returns	
Mission	Revised Operating Model	Opportunities identified
• Premiership success across all levels		WTH INITIATIVES
	Grow Community through new events	Community and Fundraising - A
<ul> <li>Delivery of richmond Oval redevelopment</li> </ul>	New Fundraising Initiatives Identify New Revenue Streams	
• Expanded Community Engagement	Build Membership Scope	\$150,000 new Activati
	Sponsorship Growth	
Sustainable - commercially minded and risk aware	Enhancing our Football Community	Increase Sponsorship 10
Core Values	GREAT PE	OPLE AND CULTURE
COURAGE to be bold and act	Community Connection	
	Leadership	Finalise leadership policy fo
<b>RESPECT</b> through integrity and Professionalism	Unified Club	,
	Communication	Register Community Fo
SELFLESSNESS in serving the club and people	Vision / Mission Statement	
	Membership	Monitor 10% an
UNITY brings strength		
CARE for community	Contract Asset Sale with Council Lease Agreement on New Building	Settlement of Property Sa
CARE for community	Facility Standard	Board sign off new o
	Brief - Football/Admin/Community Standards	
	Relocate Gaming Machines	Board sign off Gaming V

## ormance Indicators

3 of Stanley H. Lewis Trophy each year

ears and 5-7 times and 1 Premiership in 10 years

sistent Finals 5-7 times in next 10 years

de up of 70-75% junior players over the year

en profit/operating cash flow positive (monthly)

b margins above Industry Standards +

ied and ready to realise \$50,000 in 2025 year

g - Additional Revenue \$50K / Events Min \$5K + F&B

ivations and Innovations presented annually

0 10% each year with 3 yr agreements by 2025

y for coaches, players, staff and succession plan

y Forums attendance with Board and club.

annual growth of membership

y Sale and Lease Agreement on new area

w oval facility Dec 2026 occupation

ng Venue lease and transfer complete